

NORTH CAROLINA DEPARTMENT OF INSURANCE
NORTH CAROLINA ACCIDENT AND HEALTH - MEDICARE SUPPLEMENT BUSINESS
FOR THE YEAR ENDED DECEMBER 31, 2017

| Rank | NAIC Company Code | Company Name | NC Insurer Type | State of Domicile | Direct Premiums Written | Direct Premiums Earned | Direct Losses Paid | Direct Losses Incurred | Market Share % | Cumulative Market Share % |
|------|-------------------|-------------------------------|--|-------------------|-------------------------|------------------------|--------------------|------------------------|----------------|---------------------------|
| 1 | 54631 | BCBS of NC Inc | Hospital, Medical, and Dental Service or Indemnity | NC | 381,730,051 | 381,730,051 | 277,537,463 | 277,907,378 | 97.3% | 97.3% |
| 2 | 73288 | Humana Ins Co | Health | WI | 8,799,595 | 8,799,595 | 6,666,714 | 6,713,411 | 2.2% | 99.5% |
| 3 | 70580 | Humanadental Ins Co | Health | WI | 1,734,140 | 1,734,140 | 1,585,757 | 1,705,631 | 0.4% | 100.0% |
| 4 | 80799 | Celtic Ins Co | Health | IL | 43,666 | 43,647 | 25,419 | 0 | 0.0% | 100.0% |
| 5 | 67660 | Pennsylvania Life Ins Co | Health | PA | 27,232 | 27,529 | 6,961 | 6,800 | 0.0% | 100.0% |
| 6 | 81973 | Coventry Hlth & Life Ins Co | Health | MO | 26,800 | 26,800 | 17,979 | 18,397 | 0.0% | 100.0% |
| 7 | 61700 | Renaissance Life & Hlth Ins C | Health | IN | 14,190 | 14,190 | 6,025 | 11,841 | 0.0% | 100.0% |
| | | TOTAL | | | 392,375,674 | 392,375,952 | 285,846,318 | 286,363,458 | 100.0% | |

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| Year | Line of Business | NAIC Company Code | Company Name | NC Insurer Type | State of Domicile | Direct Premiums Written | Direct Premiums Earned | Direct Losses Paid | Direct Losses Incurred | Market Share % |
|-------------|----------------------------|-------------------|--------------------------------------|--|-------------------|-------------------------|------------------------|--------------------|------------------------|----------------|
| 2017 | Medicare supplement | 54631 | BCBS of NC Inc | Hospital, Medical, and Dental Service or Indemnity | NC | 381,730,051 | 381,730,051 | 277,537,463 | 277,907,378 | 97.3% |
| 2017 | Medicare supplement | 80799 | Celtic Ins Co | Health | IL | 43,666 | 43,647 | 25,419 | 0 | 0.0% |
| 2017 | Medicare supplement | 81973 | Coventry Hlth & Life Ins Co | Health | MO | 26,800 | 26,800 | 17,979 | 18,397 | 0.0% |
| 2017 | Medicare supplement | 73288 | Humana Ins Co | Health | WI | 8,799,595 | 8,799,595 | 6,666,714 | 6,713,411 | 2.2% |
| 2017 | Medicare supplement | 70580 | Humanadental Ins Co | Health | WI | 1,734,140 | 1,734,140 | 1,585,757 | 1,705,631 | 0.4% |
| 2017 | Medicare supplement | 67660 | Pennsylvania Life Ins Co | Health | PA | 27,232 | 27,529 | 6,961 | 6,800 | 0.0% |
| 2017 | Medicare supplement | 61700 | Renaissance Life & Hlth Ins Co of Am | Health | IN | 14,190 | 14,190 | 6,025 | 11,841 | 0.0% |
| | | | | | | | | | | |
| 2017 | Medicare supplement | | TOTAL | | | 392,375,674 | 392,375,952 | 285,846,318 | 286,363,458 | 100.0% |