## NORTH CAROLINA DEPARTMENT OF INSURANCE

# NORTH CAROLINA ACCIDENT AND HEALTH - MEDICARE SUPPLEMENT BUSINESS

# FOR THE YEAR ENDED DECEMBER 31, 2020

| Rank | NAIC<br>Company<br>Code | Company Name                  | NC Insurer Type                                    | State of Domicile | Direct Premiums<br>Written | Direct Premiums<br>Earned | Direct Losses<br>Paid | Direct Losses<br>Incurred | Market<br>Share % | Cumulative<br>Market<br>Share % |
|------|-------------------------|-------------------------------|--|-------------------|----------------------------|---------------------------|-----------------------|---------------------------|-------------------|---------------------------------|
| 1    | 54631                   | BCBS of NC Inc                | Hospital, Medical, and Dental Service or Indemnity | NC                | 395,492,403                | 395,492,403               | 276,413,451           | 281,661,839               | 93.2%             | 93.2%                           |
| 2    | 72052                   | Aetna Hlth Ins Co             | Health   | PA                | 12,830,561                 | 12,671,827                | 6,933,367             | 8,083,543                 | 3.0%              | 96.2%                           |
| 3    | 73288                   | Humana Ins Co                 | Health   | WI                | 11,214,729                 | 11,214,729                | 8,231,823             | 8,340,460                 | 2.6%              | 98.8%                           |
| 4    | 70580                   | Humanadental Ins Co           | Health   | WI                | 3,329,878                  | 3,329,878                 | 3,137,276             | 3,133,446                 | 0.8%              | 99.6%                           |
| 5    | 63444                   | Accendo Ins Co                | Health   | UT                | 1,201,410                  | 1,137,000                 | 441,822               | 773,018                   | 0.3%              | 99.9%                           |
| 6    | 70785                   | Pacificare Life & Hlth Ins Co | Health   | IN                | 262,627                    | 262,627                   | 164,409               | 162,426                   | 0.1%              | 100.0%                          |
| 7    | 60984                   | Compbenefits Ins Co           | Health   | TX                | 60,398                     | 60,398                    | 23,333                | 50,657                    | 0.0%              | 100.0%                          |
| 8    | 81973                   | Coventry Hlth & Life Ins Co   | Health   | MO                | 28,926                     | 28,926                    | 11,517                | 10,331                    | 0.0%              | 100.0%                          |
| 9    | 80799                   | Celtic Ins Co                 | Health   | IL                | 28,427                     | 28,427                    | 16,483                | 15,649                    | 0.0%              | 100.0%                          |
|      |                         | TOTAL                         |  |                   | 424,449,359                | 424,226,215               | 295,373,481           | 302,231,369               | 100.0%            |                                 |

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# FOR THE YEAR ENDED DECEMBER 31, 2020

| Year | Line of Business    | NAIC<br>Company<br>Code | Company Name                  | NC Insurer Type                                    | State of Domicile | Direct Premiums<br>Written | Direct Premiums<br>Earned | Direct Losses<br>Paid | Direct Losses<br>Incurred | Market<br>Share % |
|------|---------------------|-------------------------|-------------------------------|--|-------------------|----------------------------|---------------------------|-----------------------|---------------------------|-------------------|
| 2020 | Medicare supplement | 63444                   | Accendo Ins Co                | Health   | UT                | 1,201,410                  | 1,137,000                 | 441,822               | 773,018                   | 0.3%              |
| 2020 | Medicare supplement | 72052                   | Aetna HIth Ins Co             | Health   | PA                | 12,830,561                 | 12,671,827                | 6,933,367             | 8,083,543                 | 3.0%              |
| 2020 | Medicare supplement | 54631                   | BCBS of NC Inc                | Hospital, Medical, and Dental Service or Indemnity | NC                | 395,492,403                | 395,492,403               | 276,413,451           | 281,661,839               | 93.2%             |
| 2020 | Medicare supplement | 80799                   | Celtic Ins Co                 | Health   | IL                | 28,427                     | 28,427                    | 16,483                | 15,649                    | 0.0%              |
| 2020 | Medicare supplement | 60984                   | Compbenefits Ins Co           | Health   | TX                | 60,398                     | 60,398                    | 23,333                | 50,657                    | 0.0%              |
| 2020 | Medicare supplement | 81973                   | Coventry Hlth & Life Ins Co   | Health   | MO                | 28,926                     | 28,926                    | 11,517                | 10,331                    | 0.0%              |
| 2020 | Medicare supplement | 73288                   | Humana Ins Co                 | Health   | WI                | 11,214,729                 | 11,214,729                | 8,231,823             | 8,340,460                 | 2.6%              |
| 2020 | Medicare supplement | 70580                   | Humanadental Ins Co           | Health   | WI                | 3,329,878                  | 3,329,878                 | 3,137,276             | 3,133,446                 | 0.8%              |
| 2020 | Medicare supplement | 70785                   | Pacificare Life & Hlth Ins Co | Health   | IN                | 262,627                    | 262,627                   | 164,409               | 162,426                   | 0.1%              |
|      |                     |                         |                               |  |                   |                            |                           |                       |                           |                   |
| 2020 | Medicare supplement |                         | TOTAL                         |  |                   | 424,449,359                | 424,226,215               | 295,373,481           | 302,231,369               | 100.0%            |