

NORTH CAROLINA DEPARTMENT OF INSURANCE
RALEIGH, NORTH CAROLINA

STATE OF NORTH CAROLINA COUNTY OF WAKE)	BEFORE THE COMMISSIONER OF INSURANCE
)	
)	
IN THE MATTER OF:)	
)	
THE LICENSURE OF)	ORDER AND
DANA JENSEN)	<u>FINAL AGENCY DECISION</u>
(NPN #18935176))	
)	Docket No. 2220
)	
Respondent.)	
)	

THIS MATTER was heard on March 20, 2025 by the undersigned Hearing Officer, as designated by the Commissioner of Insurance (“Commissioner”) pursuant to N.C. Gen. Stat. § 58-2-55. The administrative hearing was held in Hearing Room #211, 3200 Beechleaf Court, Raleigh, Wake County, North Carolina.

Assistant Attorney General Dilcy Burton was present and represented the North Carolina Department of Insurance (“Department” or “NCDOI”), Agent Services Division (“Petitioner” or “Agent Services”). Respondent Dana Jensen, proceeding *pro se*, did not appear. Melody Hocutt (“Hocutt”), Complaint Analyst with Agent Services, appeared and testified for the Department.

Agent Services offered into evidence Petitioner’s Exhibits 1 through 22, which were admitted into evidence with the exception of redactions of personally identifiable information from Petitioner Exhibits 10, 11 and 12.

BASED UPON careful consideration of the evidence and arguments presented, and based upon the entire record in the proceeding, the Hearing Officer hereby makes the following Findings of Fact and Conclusions of Law:

FINDINGS OF FACT

1. The Notice of Administrative Hearing, Petition for Administrative Hearing, Petitioner’s Motion to Continue Hearing, Notice of Change of Venue, Continuance and Scheduling Order, Scheduling Order, Order Substituting Hearing Officer and Certificate of Service were properly served on Respondent by depositing in FedEx overnight priority mail on March 4, 2025. *See* Pet’r Ex. 9.

2. NCDOI is a state agency responsible for the enforcement of the

insurance laws of North Carolina and for regulating the licensing of insurance producers, in accordance with Chapter 58 of the North Carolina General Statutes.

3. Respondent currently holds a nonresident insurance producer license with lines of authority in Accident and Health or Sickness and Life. Respondent's North Carolina insurance producer license was first active on or after October 18, 2018. *See* Pet'r Exs. 10 and 11.

4. This matter came to the Department's attention through a "PIC alert," which is an automatic notification system through the NAIC ("National Association of Insurance Commissioners"), regarding administrative actions against Respondent. *See* Pet'r Ex. 10.

5. On or about June 1, 2023, the California Department of Insurance determined that the Respondent revealed incompetency, untrustworthiness and wrongful actions in the transaction of business. The California Department of Insurance revoked the insurance producer license of Respondent effective thirty days from the date of June 1, 2023. *See* Pet'r Ex. 14.

6. On or about June 28, 2023, the South Dakota Department of Labor and Regulation Division of Insurance revoked the insurance producer license of Respondent because Respondent demonstrated incompetence, untrustworthiness and/or financial irresponsibility. The South Dakota administrative action was effective June 28, 2023. *See* Pet'r Ex. 15.

7. A licensee may report an administrative action against a licensee by uploading a copy of the administrative action to the NIPR Attachment Warehouse or reporting the administrative action directly to NCDOI, either by USPS mail, facsimile or e-mail. *See* Pet'r Ex. 13.

8. As evidenced by screenshots of the NIPR Attachment Warehouse searched by Respondent name and national producer number, Respondent did not upload the negative administrative actions, nor did he report the administrative actions directly to NCDOI, within thirty (30) days of the effective date of the administrative actions. *See* Pet'r Ex. 13.

9. On July 12, 2023, July 27, 2023, August 10, 2023, August 21, 2023, September 12, 2023 and October 11, 2023, Hocutt, on behalf of Agent Services, contacted Respondent at 1400 NE 56th Street, Fort Lauderdale, Florida 33334 and Respondent's e-mail addresses of dana.jensen@healthcareinnovationadvisors.com, newagedana@yahoo.com, and newagehealth2018@gmail.com, the e-mail addresses on record with NCDOI. *See* Pet'r Exs. 16-21.

10. Hocutt invited the Respondent to attend a meeting with the Department

to explain the failure to timely report the negative administrative actions from other jurisdictions. *See* Pet'r Exs. 20-21.

11. An informal conference was scheduled for the Respondent on October 17, 2023 at 2:00 PM. At the informal conference, NCDOI contacted Respondent at the telephone number on record for Respondent at 954-699-5740. *See* Pet'r Exs. 20-22.

12. At the informal conference, the Department explained to Respondent that NCDOI required the Respondent to report negative administrative actions to the Department within thirty (30) days of the effective date of the negative administrative action. *See* Pet'r Ex. 22.

13. Respondent never provided timely notice of the negative administrative actions received from other jurisdictions to the NIPR Attachment Warehouse or directly to the Department. *See* Pet'r Exs. 13 and 22.

CONCLUSIONS OF LAW

1. This matter is properly before the Commissioner, and the Commissioner has jurisdiction over the parties and the subject matter pursuant to Chapter 58 of the North Carolina General Statutes.

2. The Notice of Administrative Hearing and the Petition for Administrative Hearing were properly served on Respondent pursuant to N.C. Gen. Stat. § 150B-38(c) which allows service pursuant to 26 USC § 7502(f)(2).

3. N.C. Gen. Stat. § 58-33-32(k) requires an insurance producer to report to the Commissioner administrative actions taken against the producer in another state or by another governmental agency in this State within thirty (30) days after the final disposition of the matter.

4. Respondent was required to report the California administrative action (effective July 1, 2023) and the South Dakota administrative action (effective June 28, 2023) within thirty (30) days of the effective date of the action pursuant to N.C. Gen. Stat. § 58-33-32(k). *See* Pet'r Exs. 13-15.

5. Respondent's failure to report and provide copies of the adverse administrative actions from the states of California and South Dakota within thirty (30) days of the effective date of the action is a violation of N.C. Gen. Stat. § 58-33-32(k).

6. N.C. Gen. Stat. § 58-33-46(a)(2) allows the Commissioner to place on

probation, suspend, revoke, or refuse to renew any license issued under this Article for a licensee violating any insurance law of this or any other state, violating any administrative rule, subpoena, or order of the Commissioner or of another state's insurance regulator or violating any rule of FINRA.

7. N.C. Gen. Stat. § 58-33-46(a)(9) provides that NCDOI may place on probation, suspend, revoke or refuse to renew a license if a licensee has an insurance producer license or its equivalent denied, suspended or revoked in any other jurisdiction for reasons substantially similar to those listed in this subsection.


8. Respondent's violations of N.C. Gen. Stat. § 58-33-32(k), subject his license to disciplinary action pursuant to N.C. Gen. Stat. §§ 58-33-46(a)(2) and 58-33-46(a)(9).

Based on the foregoing Findings of Fact and Conclusions of Law, the Hearing Officer enters the following:

ORDER

It is ordered that Respondent's insurance producer license issued by the North Carolina Department of Insurance be **REVOKED** effective as of the date of the signing of this Order.

This 25 day of April, 2025.


Amy Funderburk
Hearing Officer
N.C. Department of Insurance

APPEAL RIGHTS

This is a Final Agency Decision issued under the authority of N.C. Gen. Stat. § 150B, Article 3A.

Under the provisions of N.C. Gen. Stat. § 150B-45, any party wishing to appeal a final decision of the North Carolina Department of Insurance must file a Petition for Judicial Review in the Superior Court of the County where the person aggrieved by the administrative decision resides, or in the case of a person residing outside the State, the county where the contested case which resulted in the final decision was filed. The appealing party must file the petition within 30 days after being served with a written copy of the Order and Final Agency Decision. In conformity with the 11 NCAC 1.0413 and N.C.G.S. § 1A-1, Rule 5, this Order and Final Agency Decision was served on the parties on the date it was placed in the mail as indicated by the date on the Certificate of Service attached to this Order and Final Agency Decision. N.C. Gen. Stat. § 150B-46 describes the contents of the Petition and requires service of the Petition on all parties. The mailing address to be used for service on the Department of Insurance is: Amy Funderburk, General Counsel, 1201 Mail Service Center, Raleigh, NC 27699-1201.

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that I have this day served the foregoing **ORDER and FINAL AGENCY DECISION** by mailing a copy of the same via certified U.S. Mail, return receipt requested; and via first class U.S. Mail to the licensee at the address provided to the Commissioner pursuant to N.C. Gen. Stat. § 58-2-69(b); and via State Courier to Attorney for Petitioner addressed as follows:

Dana Jensen
1856 Lincoln Street 7
Hollywood, FL 33020
(Respondent)

Certified Mail Tracking Number: 9589 0710 5270 1723 5211 52

Dana Jensen
1400 NE 56th Street
Fort Lauderdale, FL 33334
(Respondent)

Certified Mail Tracking Number: 9589 0710 5270 1723 5211 69

Dana Jensen
1464 NE 56th Street
Pompano Beach, FL 33064
(Respondent)

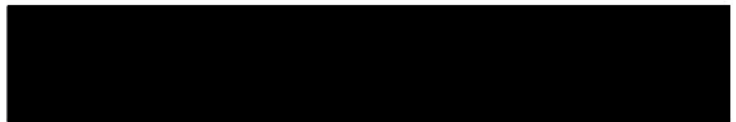
Certified Mail Tracking Number: 9589 0710 5270 1723 5211 76

Dana Jensen
2901 Simms Street
Hollywood, FL 33023
(Respondent)

Certified Mail Tracking Number: 9589 0710 5270 1723 5212 13

Dilcy Burton
Assistant Attorney General
N.C. Department of Justice
Insurance Section
9001 Mail Service Center
Raleigh, NC 27699-9001
(Attorney for Petitioner)

This the 25th day of April, 2025.



Raheema I. Moore
Clerk of Court for Administrative Hearings
Paralegal III
N.C. Department of Insurance
1201 Mail Service Center
Raleigh, NC 27699-1201